

Degree Map
WP Online – MBA with Marketing Concentration
 Start Date: Summer 1, 2026
 Students Who Get Some or No Foundation Courses Waived
 Expedited Track – 16 months

| Summer I 2026 | Summer II 2026 | Fall I 2026 | Fall II 2026 | Spring I 2027 | Spring II 2027 | Summer I 2027 | Summer II 2027 |
|---|--|---|---|---|--|---|---|
| *ECON 6095 - Economic Analysis for Decision Makers- 1.5 credits | *MBA 6055 - Statistics for Decision Making - 1.5 credits | *MGT 6045 - Fundamentals of Management - 1.5 credits | ENT 7600 – Innovation and New Product Development – 3 credits | FIN 6550 - Financial and Economic Global Strategy – 3 credits | ***MKT 7960 – Marketing Strategy – 3 credits | **MKT 7880 - Global Marketing - 3 credits | MBA 6700 - Integrated Learning Capstone - 3 credits |
| *ACCT 6065 - Financial Accounting for Decision Makers - 1.5 credits | *MKT 6085 - Marketing for Decision Making - 1.5 credits | *FIN 6075 - Finance for Decision Makers - 1.5 credits | ENT 7300 – Marketing for Entrepreneurship – 3 credits | MGT 6050 - Business Analytics for Strategic Decision Making - 3 credits | MGT 6570 - Innovation, Strategy and Corporate Sustainability - 3 credits | MKT 7900 – Consumer Behavior – 3 credits | |
| RPS 6100 - Influence, Persuasion and Negotiation Strategy - 3 credits | | | | | | | |

*Unless waived based on prior coursework

- ** Course is only offered during this semester each academic year
- *** Course is only offered once per academic year during this session
- ECON 6095 & ACCT 6065 are prerequisite courses to take FIN 6075.
- Prerequisite courses, when applicable, must be taken or registered for in a prior session.
- MBA 6700 should be taken in one of the final two 7-week sessions of the program & requires a prerequisite override from your advisor – (Brian Grzymkowski, grzymkowskib@wpunj.edu)